## **Government Contract Opportunities**



## Target your efforts with no-cost NY SBDC bid-matching service

Finding and monitoring bid opportunities can be a daunting task. Bid-matching services like the SBDC's **BidLinx** service automate the process and deliver targeted results. You decide the geographic coverage and types of bids you are interested in seeing and responding to – and we will be there to help you. **BidLinx** lets you find government contract opportunities by giving you access to a national bid-matching service at no charge.

**BidLinx** monitors 3,000 bid source sites daily and saves you hours and even days of research delivering customized bid opportunities to your inbox once a day.

## It's easy as 1-2-3!



## Talk to a procurement advisor today to help you:

- Understand contracting regulations and your responsibilities as a government contractor
- Market to government agencies that buy your products or services
- Analyze and respond to bid opportunities
- · Understand subcontracting
- Apply for federal and state certifications
- · Secure bonding if needed

Selling to the government is a sales area that has some different rules, but you can easily learn them and help grow your business. The SBDC can help!





www.nysbdc.org

