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Richard M. Richardson

Founder and Owner of Hi-Mike Hi-Tech Inc.



Richard M. Richardson is the founder and owner of Hi-Mike Hi-Tech Inc., a technology driven company specializing in electronics, computer and cell phone repair, custom computer builds, network optimization, and web-design services. He is a Buffalo native who started his company as a sole proprietorship in 2014. Richard reports that his technological inclination as a child started his passion for his work. It took years of focus and hard work to get to this point, and his hard work is paying off. Today, his company serves residential clients and small to medium sized businesses all across Western New York.

Richard first came across the SUNY Buffalo State Small Business Development Center (SBDC) through a business plan workshop where he met a long time Business Advisor, Bill Grieshober. With Bill's assistance, Richard developed the initial plan which helped to get him where he is today. More recently, Richard worked with Mauricio C. Diaz to obtain his Minority Business Enterprise Certification with the City of Buffalo and Erie County. With it, he expects to take his business to another level by procuring government contracting opportunities.



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Richard spoke recently about his journey with the SBDC, saying “since my first day ever being at Buffalo State College, I have been welcomed with open arms by the business department. I walked in asking how can I get my business minority certified and I was directed to Mauricio. He helped a lot. He was determined, honest and focused on every detail. I was honored to be his first client. If you need any assistance with your business, I would definitely recommend Mauricio Diaz and the Buffalo State SBDC.”

Richard will continue to work with the SBDC to design and implement his growth strategy and to secure New York State MWBE certification.



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