



MWBE Resource Sites and Centers

1. **Empire State Development** (www.esd.ny.gov/mwbe/certification.html)

Welcome to the Division of Minority and Women's Business Development (DMWBD). The mission of DMWBD is to promote equality of economic opportunities for MWBEs and to eliminate barriers to their participation in state contracts. We supplement New York State's economic leadership with information and resources that increase access to information and opportunities for minority and women-owned businesses throughout the State.

2. **Minority Business Development Agency:** (<http://www.mbda.gov/>)

MBDA is a leader in strengthening the economy and improving the lives of all Americans. We support job growth and economic expansion through a network of MBDA business centers, collaboration with federal, state and local government agencies, and strategic partnerships. The U.S. economy continues to benefit from a strong minority business sector.

3. **BidLinx-** (www.nyssbdc.org)

BidLinx monitors over 2,000 bid source sites daily. Superior search capabilities enable you to locate procurement opportunities from multiple sources. For more information about BidLinx and how to register contact your local Small Business Development Center.

4. **Business USA:** (www.Business.usa.gov)

BusinessUSA implements a "no wrong door" approach for small businesses and exporters by using technology to quickly connect businesses to the services and information relevant to them, regardless of where the information is located or which agency's website, call center, or office they go to for help

5. **National Minority Supplier Development Council:** (<http://www.nmsdc.org/>)

We are the global leader in advancing business opportunities for certified Asian, Black, Hispanic and Native American business enterprises. We connect these businesses to our corporate members in an effort to increase procurement and enhance supplier diversity.

6. **NYS Contract System:** (<https://ny.newnycontracts.com/>)

This website is the gateway to attract and grow minority-owned and women-owned businesses. The system makes the state certification process more users friendly and enables businesses to easily interact with the state agencies and authorities who are responsible for implementing the Minority- and Women-Owned Business Enterprises (MWBE) program.

7. **NYS Contractor Reporter:** (www.nyscr.ny.gov/contracts.cfm)

NYS' official source of contracting opportunities bringing business and government together



8. **MWBE Enterprises INC.** (<http://www.mwbe-enterprises.com/>)

MWBE Enterprises was established in 1998 to assist Women-owned business and Minority-owned businesses in successfully achieving either certification, professional consulting, marketing strategies and supplier contracts

9. ~~US Federal Contractor Registration~~: **System for Award Management (SAM)**

US Federal Contractor Registration gives small businesses access to the same tools and strategies used by Fortune 500 companies contracting with the government. Much like a Consultant or Accountant, US Federal Contractor Registration helps businesses and Non-Profits.

10. **Open Book NY** (<http://www.openbooknewyork.com/>)

This website offers access to active State Agency Contracts.

11. **New York Business Development Corporation**

New York Business Development Corporation (NYBDC) is a complement to conventional banking, working in partnership with banks to provide term loans, many of which do not meet the requirements for traditional financing. Our goal is to be more creative in our underwriting. In many cases, we include multiple participations, SBA guarantees, flexible amortization and long-term payouts.

12. **"Bridge to Success" Loan Assistance Program:** (<http://www.esd.ny.gov>)

For more information on the "Bridge to Success" program please call the NYS MWBE Resource Line 855/ESD-4MWB or 855/373-4692

13. **Capital Assistance Program for MWBE Contractors:**

Provides loans to Minority and Women Business Enterprises (MWBE) who have transportation related contracts and are in need of loan capital. Call 212/803-2317 for more information.

14. **Financing Resources:** (www.esd.ny.gov/SmallBusiness/AccessToCapital.html)

NY Loves Minority and Women Business Enterprise (MWBE) website has information on several financing programs of interest to MWBEs, including:

- ☑ Public/Non-Profit Financing
- ☑ Investment Companies
- ☑ Bonding

15. **Self-Employment Program:** call **518-474-7807**

Consultation and financial support for legally blind individuals who wish to start their own small business. All candidates must be referred through the Commission for the Blind and Visually Handicapped Vocational Rehabilitation Program. Contact Sharon.Flom@ocfs.state.ny.us



16. **OGS Centralized Contracts:** <https://nyspro.ogs.ny.gov/>

NYS centralized procurement office establishes and manages over nearly 1,500 contracts for commodities, services and technology needed by NYS government entities. Vendors can participate as manufacturers, authorized resellers, dealers, distributors or agents.

17. **NYS Office of General Services (OGS) – The Empire State Newsletter:** <http://ogs.ny.gov/>

OGS maintains a separate online public notification system, known as the Empire State Builder Newsletter, for posting information on all OGS construction and consultant bid opportunities. The newsletter provides current information on construction and consulting contract opportunities, the ability to order bid documents online, and emergency contracting information.

18. **City of Buffalo Vendors Bidders List:** <https://www.ci.buffalo.ny.us>

The Division of Purchase is the City of Buffalo's central purchasing agent for supplies, materials, equipment, insurance and contracts for service. Purchasing secures goods and services from the lowest responsible bidder on the basis of price, specifications, product evaluation, and delivery. Purchasing is a unit of the City of Buffalo's Department of Administration, Finance, Policy and Urban Affairs

19. **Erie County Vendors Bidders List:** <http://www2.erie.gov/purchasing/>

The Division of Purchase is the County's central purchasing agent for supplies, materials, equipment, insurance and contracts for service. Purchasing secures goods and services from the lowest responsible bidder on the basis of price, specifications, product evaluation, and delivery.

20. **PathStone Enterprises Float Loan Program:** <http://www.pseci.org/>

The PathStone Enterprise Center, Inc. is a non-profit, 501 (c)(3) regional community development corporation organized in 1997 and certified as a community development financial institution (CDFI) in 1998. The Enterprise Center provides fixed-rate financing, slightly above market interest rates to manufacturing, wholesale, retail and service businesses in Upstate, New York.

Contact: Jonathan Ling at jling@pathstone.org or via telephone at- **(716) 436-2560**

The following participating lenders provide loan coverage across New York State:

- *New York Business Development Corp (NYBDC)* – Statewide
- *State Employees Federal Credit Union (SEFCU)* – parts of the Capital Region, Southern Tier, Central New York, Mohawk Valley, Finger Lakes and Western New York Regions
- *Tompkins Mahopac Bank* – Mid-Hudson Region
- *TruFund Financial Services (TruFund)* – Mid-Hudson, Long Island and New York City Regions
- *Carver Federal Savings Bank* – New York City Region